



BHK Solutions
PIONEER SPIRIT - KENYA

BHK Solutions Kenya Ltd

The Rollator

**Engineered for Kenyan conditions.
Proven through real-world pilot use.**



Pioneer Spirit

Why outdoor mobility matters in Kenya

Millions of Kenyans experience walking difficulties due to age, disability, injury or chronic conditions. Yet most mobility aids available locally are designed for smooth clinic corridors, not for the uneven pavements, dirt roads, matatu steps and outdoor markets that make up daily life.

BHK Solutions Kenya Ltd was founded to close that gap. We identify, adapt and bring practical outdoor mobility solutions to Kenya — starting with a lightweight rollator that has already been tested in real Kenyan conditions.

127,968

rollator users in Norway (SSB 2023)

400,000+ 2

Kenyans using personal mobility aids

real Kenyan pilot users

Our approach

We work with users, caregivers, rehabilitation professionals and local workshops. Every decision — from wheel size to brake design — is tested against real use in Kenya. We do not make claims we cannot document.

The Rollator

Designed with purpose. Proven in practice. The rollator shown here is the model donated to the Association for the Physically Disabled of Kenya (APDK) and used throughout our pilot programme. It is the foundation for the BHK Solutions Kenya commercial model, which will undergo KEBS certification before launch.

Feature	Specification	Why it matters
Frame weight	≈ 8.7 – 8.9 kg	Lightweight aluminium frame for easy lifting into vehicles
Front wheels	28 cm polyurethane	Solid yet elastic wheels for uneven Kenyan pavements
Folded width	≈ 24 cm	Compact fold for storage and transport in matatus and family cars
Brakes & handles	Mechanical cable brakes	Cable-actuated brakes with height-adjustable handles
Seat & basket	Seat with backrest + basket	Rest anywhere; practical storage for shopping and items
Serviceability	Repairable, replaceable parts	Rear wheels detachable via latch; common spares

Design principles

Outdoor first. Sized and specced for real pavements, not clinic corridors.

Fixable locally. Common bearings, cable brakes and latched rear wheels mean repair without factory parts.

Quietly premium. Aluminium frame, polyurethane wheels and a comfortable seat — a device users are proud to use.

Pilot programme

Our rollator was not designed in a boardroom. It evolved through real-world testing with APDK, user feedback and practical experience. Every feature has a purpose; every improvement solves a real problem.

2024	Product Selected After extensive international research, BHK selected a durable outdoor-adapted rollator suitable for Kenyan conditions.
2024	APDK Pilot Launched A rollator was donated to APDK to begin a structured pilot programme.
2024-2026	Successful Pilot Two real-world pilots in Kenya, including one with nearly two years of continuous use.
2026	Pilot Validated APDK rehabilitation professionals evaluated the product positively for improved mobility and independence.
Next Step	KEBS Certification The commercial version is being adapted for Kenya and will undergo KEBS certification before launch.
Commercial Launch	Scaling Across Kenya Supply to rehabilitation organisations, healthcare providers, NGOs, distributors and families across Kenya.

Why the pilot matters

The pilot demonstrated that a lightweight, outdoor-capable rollator can significantly improve mobility and independence for elderly people and others with walking difficulties. It validated demand, reduced product-development risk and gave us the technical feedback needed to refine the final commercial model.

Evidence & impact

We document carefully, with consent and respect. Our evidence is not marketing exaggeration; it is a record of what happens when the right device meets a real user in a real place.

- Successfully tested in real-life use at APDK.
- Validated demand for outdoor rollators in Kenya.
- Provides technical feedback for the final BHK Solutions model.
- Reduces product development risk before market launch.
- Demonstrates a practical, proven solution rather than a theoretical concept.

"Be bless so much we truly appreciate your kind heart."

— Peris, Ian's mother, after Ian's first session with the rollator at APDK

Market context

In Norway, more than 127,000 people use rollators. The broader category of personal mobility aids in Kenya exceeds 400,000 users. There is a clear opportunity to bring a locally adapted, proven outdoor rollator to East Africa.

Partner with us

We are building a network of rehabilitation organisations, healthcare providers, distributors, NGOs and investors who share our goal: restoring mobility, independence and dignity for people with walking difficulties across Kenya.

Website

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Company

BHK Solutions Kenya Ltd

Next step

Pre-order or request information — no payment required today.

Download the investor brief or contact us to explore distribution, partnership or pre-order opportunities.

Pioneer Spirit

BHK Solutions Kenya Ltd brings practical, proven mobility solutions to Kenya. Our work is grounded in evidence, shaped by users and driven by the belief that movement is dignity and mobility is participation.